



TPD associates

MARKET UPDATE

January 2018

A HAPPY NEW YEAR

to all of our clients and candidates

For TPD, 2018 has started with great optimism both in terms of successful placement of candidates and also in the bringing together of parties on a corporate basis. Whilst speed of delivery is very often essential, we also look to work on a longer term basis with core clients to identify individuals who can help deliver the strategic objectives of an organisation, whether this be in terms of profitable business production or the advancement of essential support services. However we are able to assist in adding genuine value to business it is always rewarding to see positive outcomes.

In 2017 TPD was involved in a number of different projects and successfully placed a broad spectrum of insurance professionals in both the insurer and intermediary sectors.



WE ARE ALSO DELIGHTED TO HAVE FORGED EXCELLENT RELATIONSHIPS WITH A NUMBER OF FIRMS WITH WHOM WE HAVE NOT PREVIOUSLY CONDUCTED BUSINESS.

We remain aware, however, that whilst much was achieved last year it is what we do now that will determine success in the future, albeit that a little bit of luck is always appreciated.

Speaking of luck, we are pleased to continue our association with the Worshipful Company of Butchers and to join in, along with a number of friends from around the market, in their charity events both at Sandown Park, for the Grand Military Cup meeting and at The Grosvenor Casino for an afternoon of Texas Hold 'Em poker. Luck does tend to run out at some point in these matters but it is a lot of fun along the way and a great opportunity to give to good causes.

Through David Flint, we also continue to support the Lloyd's Football Club, which is leading the way on the diversity front by not only promoting the ladies' team but also providing an opportunity for increasingly old and infirm "players" in what I think is called something like the Super 'Old' Vets. Long may it continue.

On a sad note, last year marked the passing of our great friend and Chairman, Roger Morgan. We cannot add to the tremendous words that have been said about Roger at his memorial service at St. Botolph's, Bishopsgate, other than to say that he is greatly missed at TPD and we will always remember him with both fondness and respect.

Our best wishes for a profitable 2018 go to all our friends in the market as businesses adapt to new challenges and maintain London as the world's leading specialist insurance market.

Please give us a call if there is anything we can help with.

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